

Dear Valued Customer,

We are excited to announce the acquisition of Advant Medical by UFP Technologies, headquartered in Newburyport, Massachusetts, USA. View the [press release](#).

Founded in 1963, UFP Technologies has annual sales approaching \$300 million with approximately 2,000 employees in 16 facilities across the United States, Dominican Republic, and Mexico. UFP's MedTech business, accounting for 80% of their annual revenue, is focused on the design and manufacture of custom components, subassemblies, products, and specialty packaging. UFP's single-use and single-patient devices and components find widespread use in multiple applications. These include wound care, infection prevention, minimally invasive surgery, wearables, orthopaedic soft goods, and orthopaedic implant packaging. Furthermore UFP Technologies is diversified by also providing highly engineered products and components to the automotive, aerospace and defence and industrial markets. You can learn more about the company at [www.ufpt.com](http://www.ufpt.com) and [www.ufpmedtech.com](http://www.ufpmedtech.com).

UFP Technologies is an excellent fit with Advant Medical in terms of products, markets, and applications in addition to the many customers we already share. We look forward to discussing the positive impact this will have on your organization, including access to additional materials, expanded capabilities, added expertise, and new geographies. Learn more about our current capabilities here:

[www.advantmedical.com](http://www.advantmedical.com)

I would like to assure our customers that it is business as usual at Advant Medical and the Advant business entity will remain the same in every location. Your contact at Advant will continue as before. Maintaining our uniquely high quality and service level remains Advant's primary focus throughout. Below you will find an FAQ, but please do not hesitate to reach out with any additional questions.

Sincerely,  
Vice President and General Manager

*Bob DiPetrillo*

Bob DiPetrillo

## **FAQ's**

### **1) How will this change in ownership impact me?**

There will be no impact or change to how you do business with Advant Medical. The Advant name will remain as a business entity in all locations. Purchase Orders are to be sent to the same manufacturing location as previously. Your current Advant contact will remain the same.

### **2) Will the quality system change?**

The quality system will not change as all of Advant's locations are ISO 13485:2016 certified. You can view our certification [here](#).

### **3) Will service quality/policies change?**

There will be no change to service quality or policies following our acquisition.

### **4) Will there be any staffing changes that might affect me?**

There will be no staffing changes. All the Advant team members that you have spoken with in the past will remain on staff.

### **5) Who do I call if I have a problem or concern?**

Your daily Advant contact has not changed in any of the locations.

### **6) Have the accounts changed for payment of the customer's invoice?**

Posting payment of your invoice will not change. Please use Advant's Account numbers as currently being posted.